



Cust.: \_\_\_\_\_  
(for W&P use only)

Manufacturer of Fine Nautical Instruments  
**DEALER CREDIT APPLICATION**

**GENERAL INFORMATION** *Please Answer All Questions Completely (Print or Type)*

Account Type Requested (Check one): Open \_\_\_ Prepaid \_\_\_  
Will you accept 1<sup>st</sup> order prepaid pending approval of completed Dealer Application? \_\_\_\_\_  
Company Name: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_  
Preferred Method of Shipment (if not UPS Ground): \_\_\_\_\_  
Shipping Address (No P.O. boxes): \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Name of Owner/President: \_\_\_\_\_ Beg. date of business under present owner: \_\_\_\_\_  
Web Address: \_\_\_\_\_ Ecommerce: Yes / No (circle one)  
A/P Contact & Email Address: \_\_\_\_\_

**TRADE REFERENCES** **FAX NUMBERS EXPEDITE APPROVAL PROCESS**

Name: \_\_\_\_\_ Account #: \_\_\_\_\_  
Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_  
Name: \_\_\_\_\_ Account #: \_\_\_\_\_  
Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_  
Name: \_\_\_\_\_ Account #: \_\_\_\_\_  
Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_  
Name: \_\_\_\_\_ Account #: \_\_\_\_\_  
Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_

**Credit references are required for open accounts.**

**TERMS**

**BY SUBMITTING THIS APPLICATION, YOU AGREE TO NET 30 DAY TERMS.**



*Manufacturer of Fine Nautical Instruments*

## **Wholesale Terms for United States Dealers**

These terms and conditions override all other information printed by Weems & Plath, Inc.

### **Wholesale Privileges**

The wholesale price is a privilege extended to businesses whose intention is resale of merchandise. Just being in business or having possession of this price list does not automatically confer the right to buy at Wholesale Prices. This is at the discretion of Weems & Plath, Inc.

### **First Order**

Must have a net value of \$250.00 and a Dealer/Distributor Application must be in the process of being completed. First orders without a completed Application must be shipped either prepaid or C.O.D.

### **Payment Terms**

Approved open account customer: Net 30. (Payment due within 30 days from invoice date)

### **Past Due Accounts**

Orders received from customers with a delinquent account (balance over 30 days) will not be shipped until the account is current. A 1½% charge is added to past due amounts per month. The annual percentage rate is 18%. Should the services of a collection agency or legal assistance be required to collect past due accounts, all costs incurred by Weems & Plath, Inc. will be passed on to the debtor, and must be recovered before any new business can be accepted.

### **Order Placement**

Orders may be placed via phone at 410-263-6700 or 1-800-638-0428, via fax at 410-268-8713, or via email at sales@weems-plath.com.

### **Minimum Order (Including parts)**

\$100.00 per individual order. Orders under this minimum will be charged a \$7.00 handling fee.

### **Prices**

Prices are in effect for 12 months, however, circumstances beyond our control may necessitate price increases in the interim. All prices are F.O.B. Annapolis, Maryland.

Freight and insurance will be added to your invoice. All shipments must be insured. (For exceptions to insurance, Weems & Plath, Inc. must have on file, a letter stating that you will assume responsibility for lost or damaged shipments.)

### **Back Order**

We "Back Order" items that are out of stock. If you do not wish us to back order, please mark your order accordingly. Backorders of \$200.00 or less will be shipped within the continental U.S., via surface freight at no charge. Deliveries outside the continental U.S. and express deliveries will be charged freight.

### **Shipping Errors**

Contact our Customer Service Department 1-800-638-0428 and we will issue an RA number and determine method of return shipment.

### **Return for Credit**

Merchandise must be returned in new, saleable condition in the original factory carton, freight prepaid. Please call for an RA number. A 5% restocking fee will be charged for merchandise returned within 15 working days of delivery; a 15% restocking fee for items returned from 16 working days to six calendar months, and a 25% restocking fee will be charged if items are returned after six months. No credit will be issued for any items purchased more than one year from invoice date. Weems & Plath, Inc. reserves the right to refuse issuing credit on any items not resalable as new. Discontinued items cannot be returned. Any merchandise returned for credit that is poorly packed or that has insufficient interior padding will be refused and returned at the customers expense.

### **Claims (Damage Sustained in Transit)**

Contact Weems & Plath, Inc. Customer Service 1-800-638-0428 immediately upon receipt of any damaged item. We are not responsible for damage sustained during shipment. All shipping containers must be retained in order to substantiate the claim. In most cases, the claim will be denied if the shipping containers are not retained for inspection. All claims for shortage must be reported within 48 hours of receipt.

### **Title**

All goods are sent F.O.B. our warehouse and are delivered to the common carrier well packed and in good condition. Ownership and responsibility for payment occurs at that point even if the goods are subsequently damaged in shipment.

### **Refused Shipments**

If a shipment is refused and returned without our prior approval, shipping charges BOTH WAYS will be charged.

**214 Eastern Avenue • Annapolis, MD 21403-2569 • USA**  
**410 263-6700 • fax 410 268-8713 • <http://www.weems-plath.com>**

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